

Chartered Financial Planners

# **RGS** Professionals Seminar Managing your retirement plan efficiently

### Presented to you by:



Steve Chambers



Neil Stephens



James Hobbs



Neves

### Today's agenda

Our aim at the Penny Group is to develop a deeper understanding of your goals and aspirations so you are financially equipped for every life stage.

Here's what we'll be covering in today's 5-part seminar:

**Part 1:** The Penny Group: About Us

**Part 2:** Financial Planning Stages

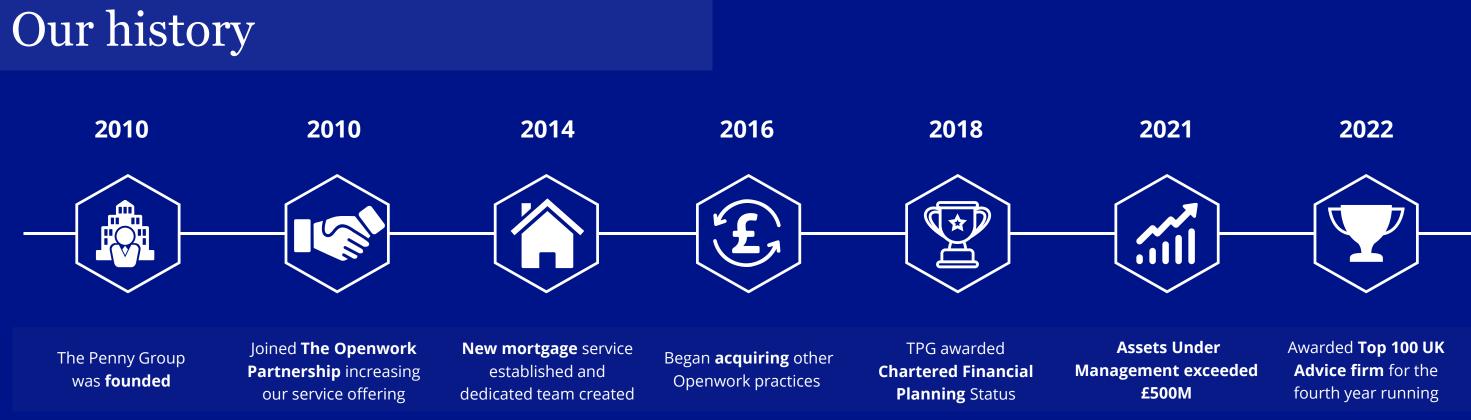
**Part 3:** Pension Allowances

**Part 4:** Cashflow Modelling

- **Part 5:** How to get in touch & approach us with questions

## About us

- Chartered Financial Planning firm established in 2010
- Strategic partners with the Openwork Partnership
- Offer a full Wealth Management Proposition
- We are a client focused firm, we create a deeper understanding of your finances
- Awarded New Model Adviser Top 100 UK advice firm for the fourth year running



## Advice through life stages



#### **TAX EFFICIENCY**



#### PROTECTION

### PROTECTING FAMILY AND BUSINESS WEALTH

Setting up policies to protect your family and business



#### **INVESTMENTS**



#### **BUILDING WEALTH**

Enhance employment income and grow wealth

#### **ESTATE PLANNING**

#### **TRANSFERING WEALTH**



Transferring your wealth to your loved ones

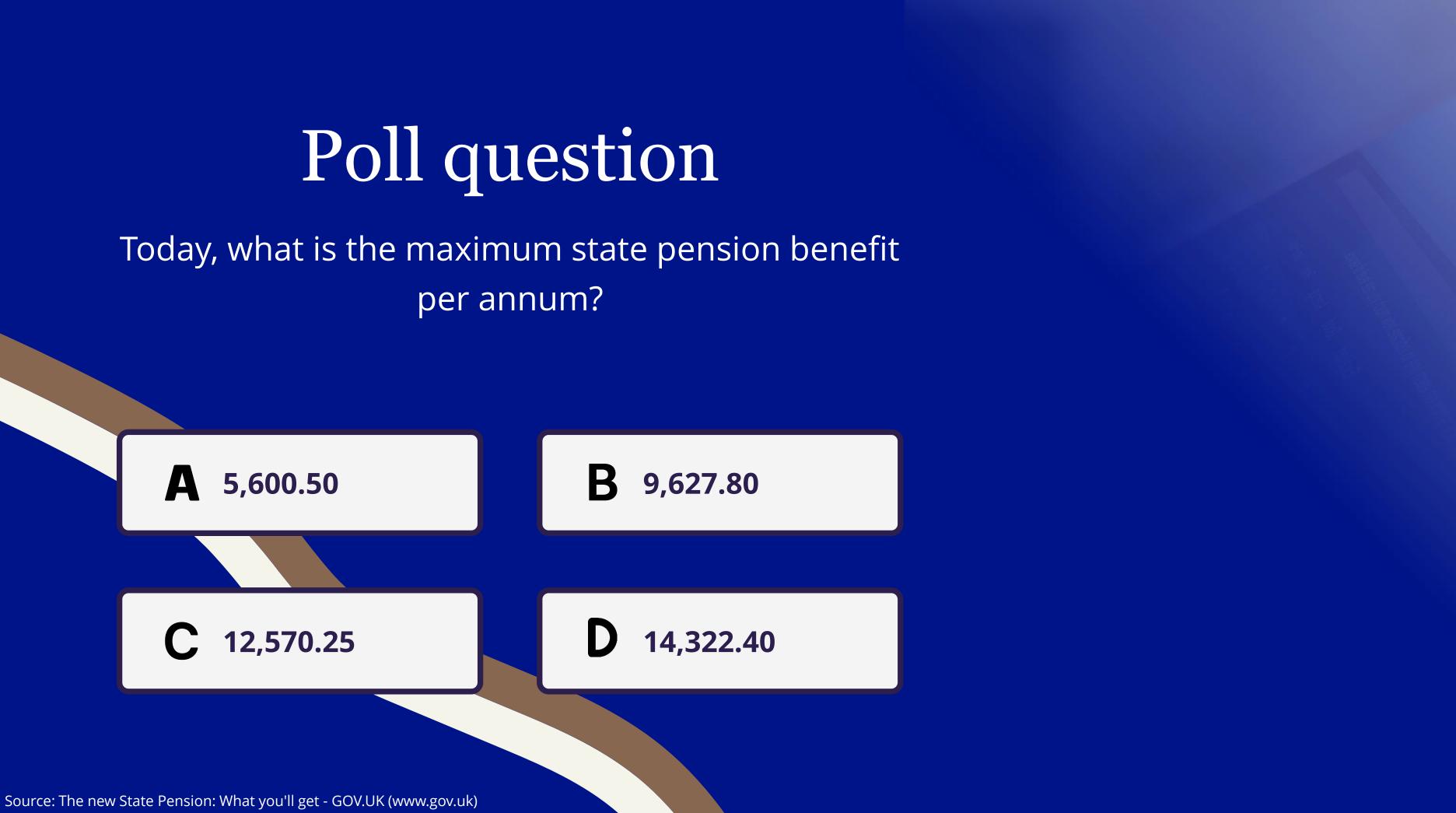
#### PENSIONS



#### **ENJOYING WEALTH**

Retiring comfortably and doing the things you want to do

# per annum?



### Pensions - What are the benefits?

A pension is a tax-efficient, long-term savings plan. You can benefit from tax relief on the contributions you pay in and your pension pot has the potential to grow with minimal tax.

Currently, you can save up to £40,000 every year into your pension, but there are limits to the level of tax relief you can receive. Tax relief will only be given on 100% of your earnings or £40,000, whichever is the lower. This will differ if the reduced Money Purchase Allowance applies, or if your salary exceeds £240,000

The graphics on the right highlights seven benefits of saving towards your pensions:



### **PENSION FREEDOM – FLEXIBILITY IN RETIREMENT**





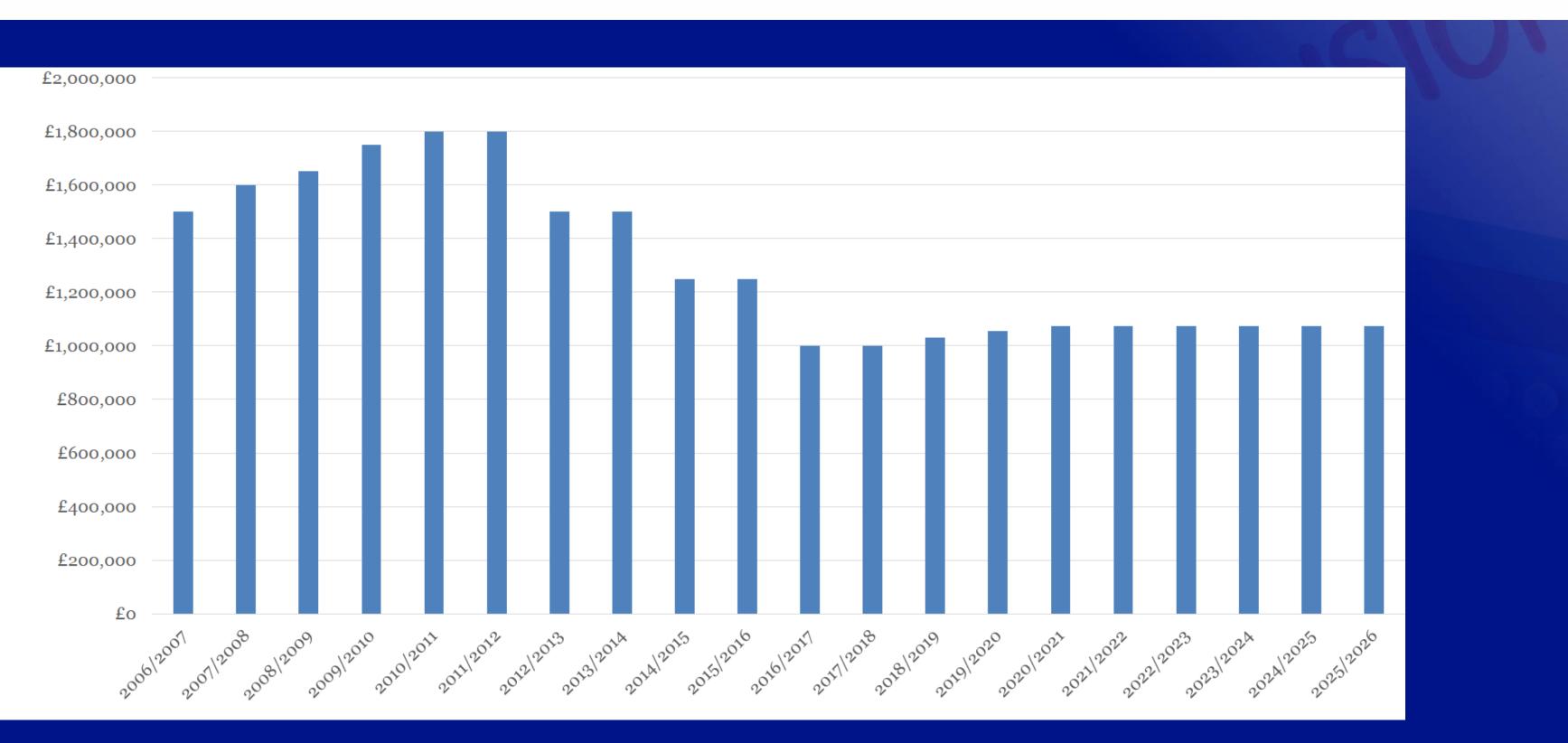




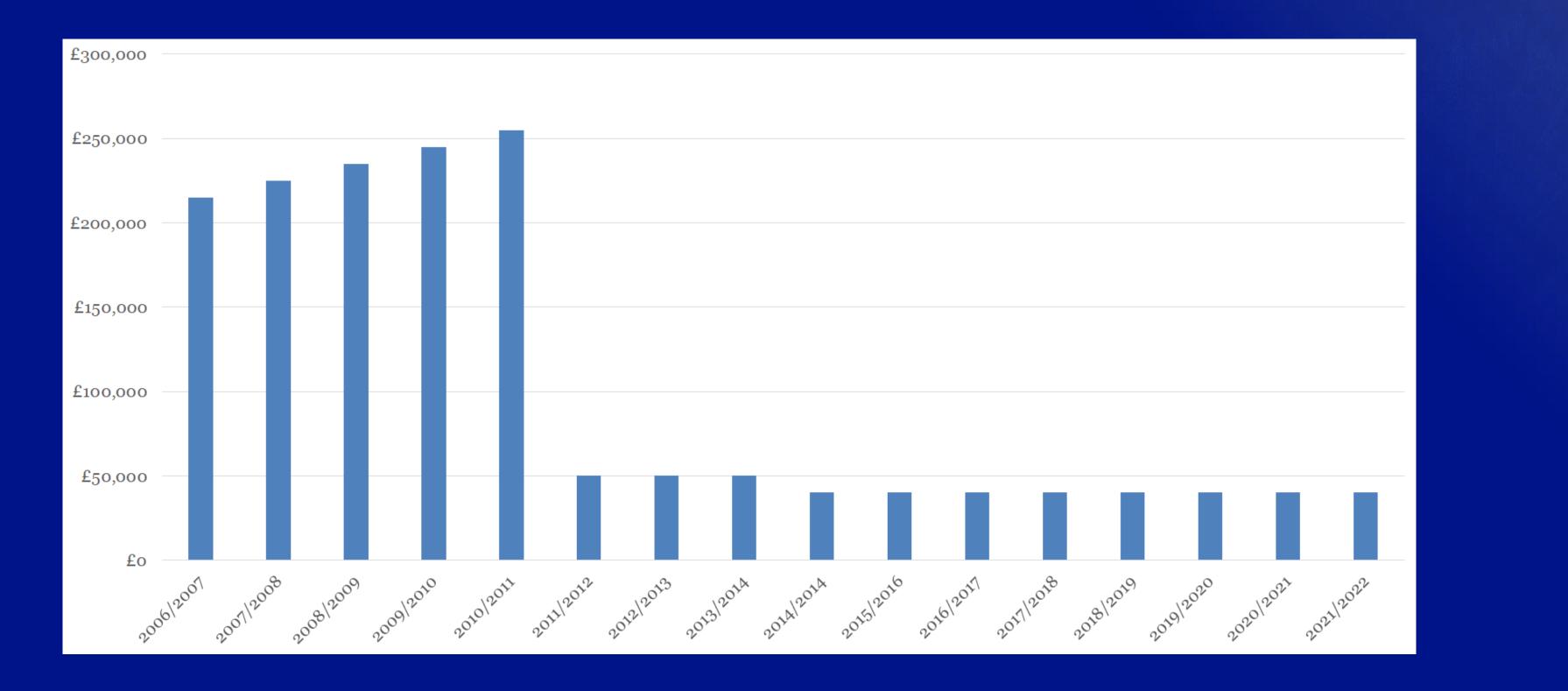


TAX RELIEF

### The History of the Lifetime Allowance



## The History of the Annual Allowance



# Advice through life stages



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#### PENSIONS



#### **ENJOYING WEALTH**

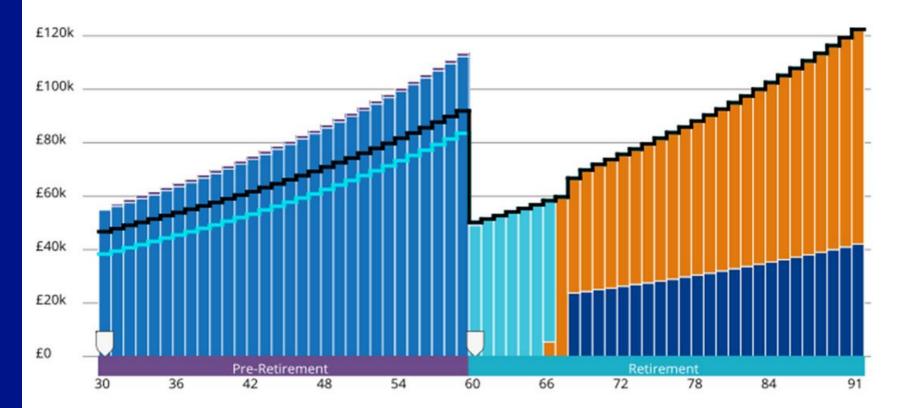
Retiring comfortably and doing the things you want to do

### Cashflow modelling gives a holistic "front view mirror" of outcomes

#### What does this chart mean?

A red bar indicates there could be a shortfall in that plan year, all other colours illustrate sources of income that could be used to meet goals and spending needs in that plan year.





Basic need: Is represented by the light blue line running through each bar. It is the total of those expenses considered as basic living expenses plus income taxes.

Total need: Is represented by the black line running through each bar. It is the total of all basic living expenses, plus income taxes along with contributions to savings and pensions. It will also include any expenses considered as leisure, luxury or milestone.

### **Retirement Coverage**



### retirement.

You can afford to spend £26,416 per year in retirement.

**Insights** Annual Savings Need: No additional savings are needed as you have met your goal with your current plan **Investment Returns:** A 3.69% return is needed annually to prevent shortfall

You are currently on track to meet all of your goals in retirement.

Expenses are not funded in 0 years Expenses are funded in 32 years

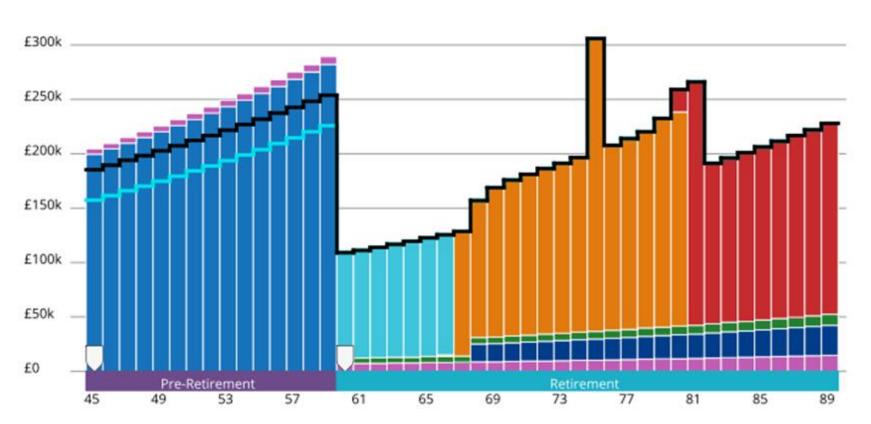
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### **Retirement Coverage**



You can prevent the shortfalls with an additional lump sum of £567,578 in 2036.

Or, you can save an additional £27,713 per year.

**Insights Annual Savings Need:** Save an additional £27,713 annually until retirement to meet your goal. **Investment Returns:** A 5.69% return is needed annually to prevent shortfall.

Our projections show that you will not meet your planned expenses in 10 of 30 retirement years.

Expenses are not funded in 10 years Expenses are funded in 20 years

You will have shortfall in 10 of 30 retirement years.

# Mapping your financial future

Navigating your financial journey can be overwhelming and difficult, we are able to help you map out your financial future by following a few simple steps:

- Understanding your circumstances: We realise that your finances are unique to you, therefore we offer a highly personal way of working with our clients that involves looking beneath the surface.
- **Analysing your finances:** We analyse your financial information and review your finances in detail to ensure that they are working efficiently.
- Applying our knowledge and experience: We have built a team of advisers that understand the complexities and nuances of financial planning to provide advice that is bespoke and relevant to you.
- Assessing and reviewing regularly: We review your arrangements to ensure that they continue to match your goals and objectives and remain suitable at any given period throughout your financial planning lifetime.

Throughout the process we provide you with ongoing support and servicing options to suit your specific needs in areas which you have identified as being important to you.



**Peace of mind** knowing everything has been taken care of financially

Joyful retirement knowing you have enough money to live comfortably





**Confidence** that your family and business is protected

Fulfilled due to your legacy being passed on to loved ones



# In Summary



How much consideration have you given to your financial plan? Careful planning and monitoring of your position is crucial for maximum tax efficiency both now and throughout retirement.



Get in touch and speak to our Advisers.



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